

# NEW BENEFITS



## INTRODUCING NEW BENEFITS AVAILABLE WITH YOUR NATIONAL KOA OA MEMBERSHIP

As the National KOA Owners Association moves through 2024, we review notes from our strategic planning session and Spring Board meeting. During those conversations, bolstering benefits to provide members value for their OA membership continued to come up.

The National KOA Owners Association formed a partnership with Hospitality Connection. This partnership is a testament to the strength and unity of our community. It means that new member benefits are now available to all National KOA OA Members!



THANK YOU FOR YOUR MEMBERSHIP

NATIONAL KOA OWNERS ASSOCIATION

**KOA Owners Association Office**  
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# NEW BENEFITS



**10%  
DISCOUNT**



**25%  
DISCOUNT**



**30%  
DISCOUNT**



When it comes to fun,  
we're all business.®

**20% OFF +  
FREE SHIPPING  
ON ORDERS OVER \$125.00!**



## MUSIC LICENSE

2024 KOA OA MEMBERS GET  
**20-50%  
DISCOUNT**



**UP TO 50%  
DISCOUNT**

**UP TO 20%  
DISCOUNT**



**UP TO 20%  
DISCOUNT**

**Leveraging the buying power of 150,000 member purchasing alliance.**

### BatteriesPlus+

- Save up to 73% off Regular Retail Pricing on approximately 85 core items
- Access an assortment of 60,000 quality batteries, light bulbs, accessories & more
- Commercial discounted rate on all items
- Special Device Repair Program keeps your critical devices up and running
- Recycling services for your spent batteries & bulbs
- Delivery options based on your location & order size - fees may apply
- Facility Lighting Site-Walks help identify energy company rebate programs available to you

DISCOUNTS FROM BRANDS YOU KNOW



2024 KOA OA  
MEMBERS GET  
**10-75% OFF!**



**KOA OA PAYS Hospitality Connections  
& you reap the discounts!**



## MSP BUSINESS SERVICE FULL VENDOR LISTING OF DISCOUNTS OFFERED

ACE Hardware – Tools	Hewlett Packard – Technology	Ring Central – Telephony / Telecommunications Solutions
ADP – Payroll and HR services	Hotel Engine – Hotel Rooms	Shell – Gasoline
Alliant Business Insurance – Business Insurance: General Liability, Auto, Workmans' Compensation, Property and Casualty and Umbrella coverage	Lamprey Systems – Small Parcel Audit	Staples Advantage – Office and Facility Supplies
Altus Receivables – Credit Reports and Collections	MemberFreight – LTL Shipping	Stripes – Gasoline
Ariat Crew – Workwear	Moblico – Mobile Text	Sunbelt Equipment Rentals – Equipment Rentals
Batteries Plus Bulbs – Batteries, Lighting, Repair and Recycling	MSP Health Plans – Health Plans for both W-2 and 1099 workers	Sunoco – Gasoline
CardConnect/First Data – Credit Card / Payment Processing	ODP Business Solutions – Office and Facility Supplies	Synchrony Financial – Consumer Financing
Discount Tire – Tires	Partnership – Small Parcel & LTL shipping	Transamerica – 401 K / MEP
ExxonMobil – Gasoline	Payassist – Credit Card / Payment Processing	UniFirst – Uniforms and Facility Supplies
FEDEX – Small Parcel & LTL Shipping	PayrollMart – Payroll Processing	UPS – Small Parcel Shipping
Ferrellgas – Propane	Penske – Truck Rental	Waste Focus – Waste Management Collection
Fundbox – Business Lines of Credit	Phillips 66, Conoco, 76 – Gasoline	WEX – Gasoline and Fleet Management Program

# MUSIC LICENSE



The discounted music licensing program offers KOA OA members music licensing. The open enrollment period for Hospitality Connection's 2025 discounted music licensing program will begin on October 1, 2024 and end on January 24, 2025. **No license can be secured outside of the license period.** Don't miss out on this unique opportunity to secure your music licenses - at our exclusive discounted rates - and help protect your park from liability and costly fines.



**UP TO 50% DISCOUNT**

Annual Spend on Live and Mechanical Entertainment Costs	Annual Cost of License:
\$0-\$4,999.99	\$325.00
\$5,000.00-\$12,499.99	\$650.00
\$12,500.00-\$24,299.00	\$1,075.00
\$25,000.00+	\$1,575.00

**ASCAP Music License Discounts up to 50%. 975,000 songwriters, composers & music publishers.**  
[View their catalog here.](#)

**UP TO 20% DISCOUNT**



**Global Music Rights Discounts up to 20%.** Represents today's greatest and most popular music creators. **115,000 works. 100 + Billboard Top 100 #1s**  
[Catalog of songs available here.](#)

**ANNUALLY - \$1.50 PER SITE**



**Worry-free ability to play all of our music on an unlimited basis with one convenient annual blanket license.**  
[Catalog of songs available here.](#)

Annual Spend on Live and Mechanical Entertainment Costs	Annual Cost of License:
\$0-\$4,999.99	\$150.00
\$5,000.00-\$12,499.99	\$275.00
\$12,500.00-\$24,299.00	\$475.00



**UP TO 20% DISCOUNT**

**SESAC Music License Discounts up to 20% and access to over 1,000,000 songwriters, composers, and music publishers!**  
[Repertory available here.](#)

SITES	MONTHLY	ANNUAL
Less than 100	\$69	\$207
100-200	\$99	\$297
200+	\$139	\$417



# MUSIC LICENSE



The discounted music licensing program offers WACO members music licensing. The open enrollment period for Hospitality Connection's 2025 discounted music licensing program will begin on October 1, 2024 and end on January 24, 2025. **No license can be secured outside of the license period.** Don't miss out on this unique opportunity to secure your music licenses – at our exclusive discounted rates – and help protect your park from liability and costly fines.



[CLICK HERE FOR BMI FREQUENTLY ASKED QUESTIONS](#)

**Why license BMI through WACO/Hospitality Connections? The roster of enrollees we build now strengthens our leveraging position to obtain even deeper discounts in 2026 and beyond. So, it is a win for us all now...and later.**

There are two categories for BMI licensing.

**First category: Recorded music.**

**Second category: Live music. Select one or both categories when enrolling. Consider when licensing what needs you have and what makes the most sense for your park for your operating season.**

**If you have been licensed with BMI before, check your enrollment options against what your current number of campsites are and if applicable, your current entertainment expenditures to ensure you are licensed properly.**

Schedule A – Recorded Music Fee			
Number of Campsites		Standard Fee	Hospitality Connections Discounted Fee
1	50	\$325.00	\$276.00
51	100	\$384.00	\$326.00
01	200	\$544.00	\$462.00
201	350	\$758.00	\$644.00
351	500	\$1,083.00	\$921.00
Over 500		\$1,408.00	\$1,197.00

Schedule B – Live Music and Entertainment Fee			
Annual Entertainment Costs		Standard Fee	Hospitality Connections Discounted Fee
\$0.00	\$5,000.00	\$330.00	\$281.00
\$5,001.00	\$7,999.00	\$425.00	\$361.00
\$8,000.00	\$9,999.00	\$500.00	\$425.00
\$10,000.00	\$14,999.00	\$645.00	\$548.00
\$15,000.00	\$24,999.00	\$866.00	\$736.00
\$25,000.00	\$34,999.00	\$1,033.00	\$878.00
\$35,000.00	\$49,000.00	\$1,184.00	\$1,006.00
\$50,000.00 or more		You will be contacted	

**ENROLL FOR ANY  
MUSIC LICENSE  
OCTOBER THROUGH  
JANUARY 24TH  
CLICK HERE!**

